

# **Decision aid, decision advice, decision support: when, why, for whom**

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# We wish to:

- Discuss modern approaches to **decision making** (for complex problems!), notably to **decision processes**,
- All this in the setting of „human centric” problems/systems, i.e. in which the human being is crucial.
- Advocate an urgent need for helping the human decision makers by some formal and algorithmic, as well as IT/ICT based solutions,
- Discuss the **decision aid, decision advice/recommendation** and **decision support (systems)** as possible ways of solving problems,
- Discuss for **which problems** and for **which decision makers** a particular way of solving problems may be of value,

All this from the perspective of **human-computer interaction (cooperation and collaboration)**

In our research and scholarly community (computer scientists, decision theorists and analysts, systems theorists, control theorists, etc.):

move towards **more and more complex problems and systems**

And sooner or later we proceed:

from **inanimate** to **animate** systems

Finally, we encounter:

systems in which the **human being (individual or a group)** is a key element

This **significantly** changes the situation because:

even the most complex **inanimate** systems do not exhibit „nasty” **deficiencies of humans**, notably various unpredictabilities, inconsistencies, „irrationality”, etc.

Moreover, for the humans the only fully natural means of articulation and communications is **natural language** (strange to the computer!)

A **gap** between the **human being** and the **computer!**

But they must collaborate to solve tasks so that the gap should be made narrower

## Two lines of reasoning:

- Use **human consistent** frameworks, paradigms, computing, etc.
- Use **human consistent** models and solution „technology” for the formulation and solution of decision making problems.

In general, we wish to **bridge an inherent gap** between the human being and the „machine” (computer) which, in our context, boils down to the following:

- For the human being, **natural language** that is the only **fully natural means of communication and articulation** but not for the computer!

Many attempts to bridge this gap, a long history

First, those proposed with a broad area of man-machine, human-computer,... interfaces (e.g. Ben Shneiderman)

# What is going on in this direction?

**Very much!**

- **At top universities (MIT, University of California at Berkeley, Carnegie Mellon University, University of Illinois, Georgia Tech, Imperial College, etc.),**
- **An NSF Program: Information and Intelligent Systems: Advancing Human-Centered Computing, Information Integration and Informatics, and Robust Intelligence,**
- **Large industrial projects: IBM, Microsoft, HP, Nokia, Philips/LG...**

**Here: mostly MIT and UC Berkeley**



# Human centric computing at MIT

**Prof. Michael Dertouzos (1936-2001)**  
**Laboratory for Computer Science, MIT**

**A great scientist and visionary**

- **M. Dertouzos (2001) *The Unfinished Revolution: Human-Centered Computers and What They Can Do for Us*, Harper Collins.**
- **M. Dertouzos (1997) *What Will Be: How the New World of Information Will Change Our Lives*, Harper Collins.**

**Foreword by Bill Gates!**

# Human centric computing (Dertouzos, 2001):

„...I view human-centric computing as a **total commitment to the human as the starting point...** I start with the interface, and then I go down to all the applications. In the approach we have had for the last 40 years, there is a machine that has all this number crunching power, and then there is an interface that lets us talk to the machine... **In the new approach, you're not talking to the interface, you're talking to the machine -- it doesn't need an interface...**”

**This would guarantee an easy human-computer cooperation/collaboration!**

# Some other related ideas:

**Human (based) computation** (and interactive evolutionary computation) – the computer asks a person (group) to solve a problem, then collects, interprets and integrates the solutions obtained by the human(s)

So: the humans **help** the computer to solve a difficult problem

Related: Social computing, social software, symbiotic intelligence, collaborative intelligence. human computer, etc.

- **Human centered computing** - a systems view integrating: computational tools, cognitive aspects, social aspects,
- **Human (based) computation, interactive evolutionary computation** – the computer asks a person (group) to solve a problem, then collects, interprets and integrates the solutions obtained (e.g. David Goldberg's works)
- **Humanistic intelligence** (S. Mann): arising from the human in the feedback loop of a computations involving wearable „computers” (e.g. smartphones),
- **Related: Social computing, social software, symbiotic intelligence, collaborative intelligence** etc.

Moreover, from a different perspective:

- **„human-in-the-loop”** which is basically a paradigm (model) that requires human interaction increasing the efficiency of modeling and simulation, machine learning, problem solving (e.g. strategic planning), etc.
- **„society-in-the-loop”** (Rahwan, MIT), a scaled up version of „human-in-the-loop”,

# Basically:

## Human-in-the-loop (e.g., MIT, UC Berkeley!):

Human judgments:

goals, constraints,  
expectations, intentions,  
preferences, knowledge, etc.



Autonomous (AI?)  
system:

data, algorithms,  
models,  
performance  
functions, etc.

## Society-in-the-loop (e.g. MIT):

Human values:

Rights, ethics, law,  
human/social rights, privacy,  
equity, fairness, social  
contract, etc.



Autonomous (AI?)  
system:

data, algorithms,  
models,  
performance  
functions, etc.

# Therefore...

Human or human centric/centered/... *computing* try to attain a **synergy and amplification of human abilities** (e.g. intelligence) and **computational power of computers!**

So, the very basic philosophy of all of them is similar!

Implementation!!!

# Second: towards **human consistent decision making**

Point of departure: **decision making** - omnipresent!

First, **formal** attempts: a **structured** problem:

- Set of options  $X=\{x\}$ ,
- A preference structure (utility function), e.g.  $f(x)$
- A simple rationality, i.e. a best decision is chosen (optimization):

$$x^* = \arg \max_{x \in X} f(x)$$

Many extensions: multiple criteria, multiple decision makers, dynamics, etc.



# Recent trends

**Decision making process (first mentioned probably by Snyder in the 1950s):**

- Use of own and external knowledge,
- Involvement of various „actors”, aspects, etc.
- Individual habitual domains (P.L. Yu),
- Use of explicit and tacit knowledge,
- Use of intuition,
- Non-trivial rationality,
- Different paradigms when appropriate.

**Virtually all elements are „human specific”, best expressible in words!**

# Some non-standard elements:

**Habitual domains:** a set of ways of thinking, judging and responding, etc. acquired by a person

Knowledge:

- **Tacit knowledge** (Polanyi, 1966) is difficult to articulate, personal and hard to formalize, difficult to communicate or to share with others; includes subjective insights, intuitions, and hunches,
- **Explicit knowledge** is more easily transmitted as it may be codified, and is therefore more easily processed and shared.

In reality, **both are often vaguely defined** → natural language!

# Intuition:

**Intuition** plays a particular role!

Different views, schools, etc.

For instance:

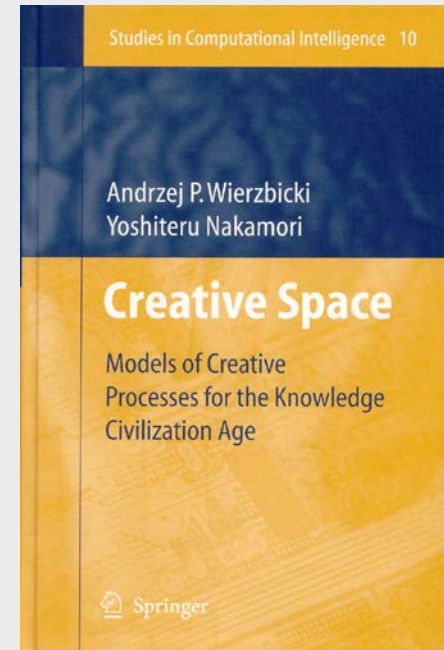
- **Intuition** is an unconscious form of knowledge, not open to rational an/or analytical thinking and analyses.
- Intuition is thought as the **sixth sense**. Recent scientific research has found some evidence for the existence of this sixth sense and lots of unconscious processes,
- etc.

**Wierzbicki AP and Nakamori Y.  
(2005, 2007):**

**JAIST – Japan Advanced  
Institute of Science and  
Technology**

**Probably, if we ever succeed to  
arrive at a formalization of  
intuition, then a different  
type of mathematics or  
calculus would be needed**

**Based on natural language?**



# Moreover:

Peter Checkland's **deliberative (soft) decision making**:

- To **perceive** the whole picture,
- To observe it from all angles (actors, criteria,...)
- To find a **good decision** using **knowledge and intuition**.

# Modern decision making paradigms

- Heavily based on data, information and knowledge, but also on **human specifics** (intuition, attitudes,...)
- Need number crunching, but also more “delicate” and sophisticated analyses,
- Based on how to help the **animate decision maker** by some **inanimate „agent”** (e.g. computer),
- Heavily relying on computer systems, and capable of a **synergistic human-computer interaction/collaboration**.

**So: Should be human centric/centered!**  
**Should be human consistent!**

...

Here, we will consider the basic forms of helping the decision maker:

- Decision aid,
- Decision advice/recommendation,
- Decision support (system),

and will briefly indicate **when, for whom** and **why** a particular form should be recommended.

## Decision aid:

- May be generally meant as to help a decision maker to solve (even formulate) a decision problem,
- Meant here basically in the sense of Bernard Roy (the French school) and his followers (e.g. Alexis Tsoukias).

In general, the essence of the decision making process is:

- In simpler cases, a decision maker can use decision making/analytic... tools to **find by himself/herself a solution**,
- In realistic, nontrivial cases, the situation is more complex so that a decision maker (client, judge) **commissions an agent (analyst)** to perform analyses and propose a solution, i.e. is a **client** to an analyst(s).



**Then:**

**Decision aid (decision aiding process!) is when there are:**

**At least two actors:**

- The **client/s (decision maker/s)**,
- The **analyst/s**.

**whose roles, intentions, goals, etc. are different.**

**However, to cooperate or collaborate effectively and efficiently, there should be some synergy and understanding which will help attain acceptance of the results by the client (decision maker).**

# Decision aid is applicable to the following main approaches:

- **Descriptive**, which derive rationality models by observing how decisions are made,
- **Prescriptive**, which derive rationality models from responses to preference related questions,
- **Normative**, which derive rationality from norms established a priori.

# When can this decision aid framework be proper?

Generally, when:

- A model is known, utility or preference driven,
- The decision maker (client) has a (sufficiently deep) **domain knowledge** about the **decision process** considered,
- The analyst(s) have(s) a **domain independent methodological knowledge**, i.e. how and using which tools and techniques to solve problems considered.

From the perspective of **stakeholders** in the process, this boils down to the emergence of a **new stakeholder**, the **pair „client – analysts”**, whose success is related to a synergistic operation

Generally, the client and analyst are to be qualified...

# Decision advice (giving) systems (recommenders)

A recent tendency, a by-product of the popularity of recommenders, also advocated for decision processes

Recommender systems: provide people with **suggestions** for items which are likely to be of interest, i.e. help people make **good choices and decisions**

Make it possible to attain a **compromise** between the **accuracy** of the solution and **cognitive effort** to obtain it

Do not deal explicitly with the **formulation and solution** of decision making models, and not aim at attaining „optimal” results

After receiving suggestion(s), a „real” choice or decision should be made

**Ease of use, a lower cognitive and mental load, etc.**

**But: acceptance of the results obtained is crucial!**

**Recently:**

- much emphasis on **psychological, cognitive, etc. aspects,**
- intensive research on **human decision making,** notably from the **cognitive and psychological** points of view,
- coupling of recommendation algorithms with the **understanding** of human choice and decision making processes.

**But, more importantly, advanced human-computer interaction using human consistent means like natural language or visualization, and new results on argumentation, dialogue, deliberations, etc.**

The use of advice giving systems for helping decision makers may be justified for:

- **Difficult cases**, when a model is unavalable or to difficult to develop,
- For users with a **limited knowledge of mathematical models and algorithms**,

Maybe, this will be a preferred solution for a **new generation of users** for which the use of a recommender type system is a **natural choice**

# Are decision support systems (DSSs) the best option?

**DSS: not clearly understood (cf. Acad. F. Filip)!**

**A very broad concept!**

**Basically:**

- **Decision support systems are a class of computer-based information systems that support decision making activities.**

**The term decision support system remains a useful and inclusive term for many types of information systems that support decision making.**

## Common elements:

- „information system” and
- „un(semi)structured problem”

**Information system (IS)** is a system of persons, data records and activities that process the data and information in a given organization, including manual or automated processes.

Usually the term is used erroneously as a synonym for computer-based information systems



# What are decision support systems?

Specific **interactive computerized information systems** that support decision making activities,

## A basic philosophy:

- Non-trivial problems are considered (complex)
- Not fully clear how decision making proceeds?
- Some support (models, information, ...) should help,
- Human being is better (in complex situations!) than the computer,
- Human being is **autonomous**

# Roots and history

The concept of decision support has evolved from two main areas of research:

- theoretical studies of organizational decision making done at the **Carnegie Institute of Technology** (now Carnegie Mellon University) during the late 1950s and early 1960s, and
- Developments in interactive computer systems, mainly carried out at the **Massachusetts Institute of Technology (MIT)** in the 1960s.

The concept of DSS became an **area of research of its own** in the middle of the 1970s, before gaining in intensity during the 1980s.

# Brief history of DSSs:

**Mid-1960s: development of IBM 360 and a wider use of distributed, time-sharing computing**

**Mid-1960s: MISs (management information systems) first to provide managers with structured, periodic reports,**

**Late 1960s-early 1970s: attempts to use analytical models, first attempts at interactive systems**

**Early 1980s: EISs (executive information systems) that used templates**

**Early 1990s: Use of relational DBMSs, shift from mainframe based to client-server based solutions, object oriented technology,....**

**Mid-1990s: Data warehouses and on line analytical processing (OLAP) tools, Web based and Web enabled systems**

**Early-2000s, Web enabled DSSs, AI focused, etc.**

# Generally, decision support:

**Multidisciplinary field** including (but not only):

- database research,
- specific domains (e.g. operations research)
- tools and techniques (e.g. applied and numerical maths, statistics),
- data science,
- artificial intelligence,
- human-computer interaction,
- simulation methods,
- software engineering,
- telecommunication,
- etc.

# Basic elements of a DSS:

Traditionally:

- the user interface,
- the database,
- the models and analytical tools, and
- the DSS architecture and network.

Or, in other words:

- database management software (DBMS),
- model base management software (MBMS),
- dialogue generation and management software (DGMS).

# Basic types of DSSs:

**For our purposes**

**(cf. Dan Power's: [www.dssresources.com](http://www.dssresources.com)):**

- **Data driven,**
- **Communication driven,**
- **Group DSSs,**
- **Document driven,**
- **Model driven,**
- **Knowledge driven,**
- **Web based and interorganizational.**

Basically, for our purposes, two general classes:

- **Model driven** which require from the decision maker(s) (client/s) and analyst(s):
  - knowledge about various aspects of the decision making process,
  - Knowledge about solution tools and techniques and computer support (e.g. data handling, interface, presentation of results)

It is **somehow equivalent** to decision aid but **easier to use, with more support**

May be **demanding** for the client and analyst w.r.t. availability of models, knowledge, etc.

## ➤ Non-model driven (i.e. data and document driven):

- **Less demanding** for the client(s) and analyst(s) because all information and knowledge needed are derived from (big) data using, e.g., data analyses and machine learning,
- **Models** – which are usually difficult and costly to build, identify and test, and need a considerable knowledge and understanding of the client(s) and analyst(s) – **are not explicitly needed**, and are derived by sheer data handling (e.g. using deep NNs),
- Fewer types of formal and algorithmic tools and techniques are usually needed so that the **solution process may be easier and cheaper.**

In general:

- Consistent with modern trends of **data driven approaches**,
- More „democratic”, **do not need highly qualified analysts and clients**,
- DSS provides a **convenient, easy to use environment.**



## All **non-models driven** DSSs:

- emphasize **access to and manipulation of** internal and external data, numerical or textual, even multimedia,
- **facilitate collaboration** between decision makers (analysts),

The best: a **synergistic combination**

But models are related to **number crunching** the humans are not good at

Is a **model of a (decision making) problem considered necessary?**

**No! But maybe helpful...**

**A famous citation:**

**”All models are wrong. Some models are useful”**

**Box, G.E.P., Robustness in the strategy of scientific model building, in Robustness in Statistics, R.L. Launer and G.N. Wilkinson, Editors. 1979, Academic Press: New York.**

With humans we would rather go for a **decision support philosophy** for solving (complex) problems because:

- Human decision makers are **good at solving** (complex) problems but **bad at numer crunching**,
- For human decision makers **additional information** (decision support) should be helpful while making decisions,
- The human decision makers are **autonomous**, i.e. they can **make decisions by taking into account or not** our advice (support).

# Conclusions

While solving complex decision making problems we can use 3 **paradigms**:

- Decision aid,
- Decision advice/recommendation,
- Decision support (system).

Basically,

- Decision aid may be good for solving **more formalized problems, with models available**, but needs **well prepared** clients (decision makers) and analysts,
- Decision support is **good for everybody**, and can facilitate both model driven decision aid type approaches and purely data driven approaches, can be employed by **less prepared** clients and analysts, and provide many **convenient utilities and additional tools**.

## Decision advice/recommendation:

- may be **easy to accept** by many clients and analysts, notably of a **younger generation**, for whom recommenders are in everyday use,
- may be **not ready yet** for tackling common decision making problems which explicitly involve optimization or formal MCDM analyses,
- may be the **future option**.

**But:**

**the judge-advisor problem emerges**

**Advice giving vs. advice taking...**

**For the future...**